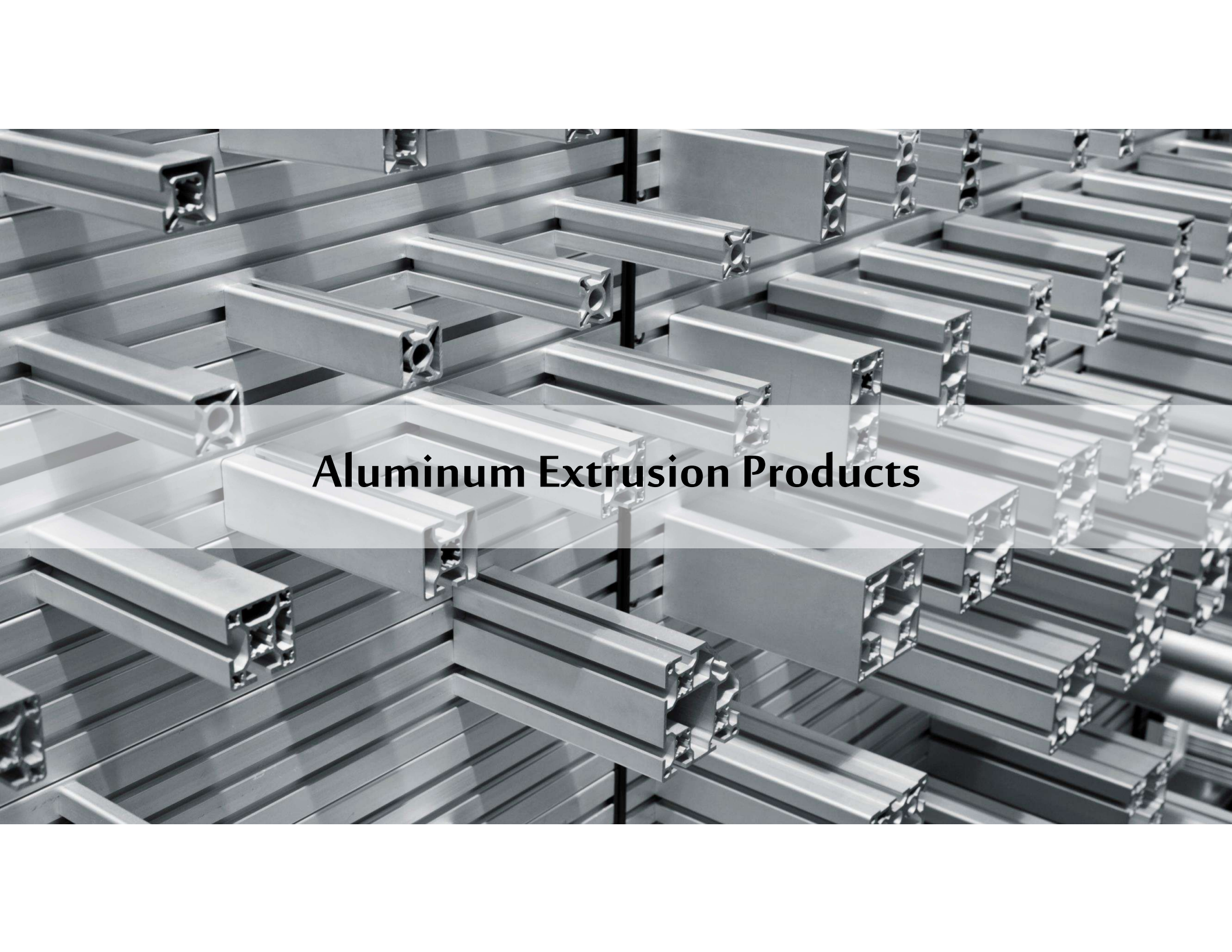




UNITED ARAB EMIRATES  
MINISTRY OF INDUSTRY  
& ADVANCED TECHNOLOGY

# Industrial Investment Opportunities



# Aluminum Extrusion Products

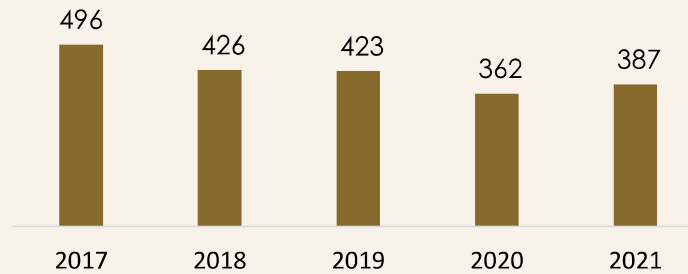
## Aluminum Extrusion Products

Definitive cross-sectional profiles and shapes made from aluminium, such as channels, tubing, angles, and profiles

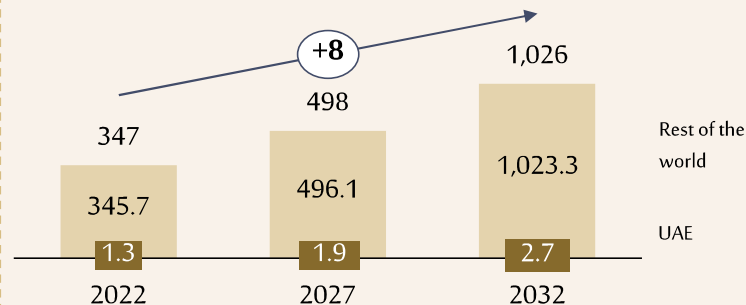
### Investment case

- Setup a new production facility for the production of Aluminum extrusion products
- Investment size = AED 135 Mn
- Plant capacity = 12 KT per year
- Expected IRR = 19%
- NPV = AED 100 Mn

### Imports to UAE 2017 – 2021 (Mn AED)



### Global and UAE market size 2022 – 2032 (Bn AED)

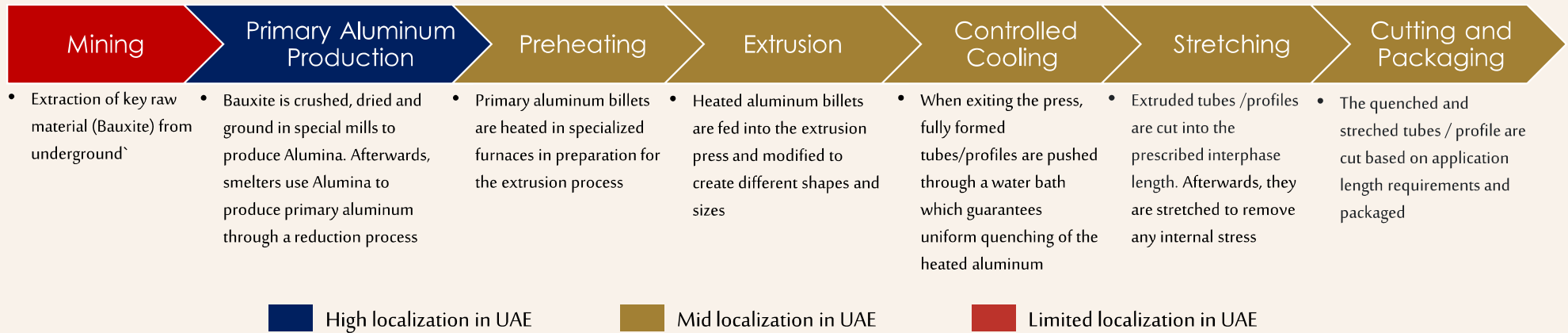


### Global trends & demand drivers

- Demand for aluminium extrusion products is driven by the increased applications in the building and construction, transportation, and logistics sectors
- Increasing aluminum content in vehicles owing to the focus on improvement of fuel efficiency by original equipment manufacturers (OEMs)
- Growing demand in electrical, electronics, and medical sector applications, due to the high corrosion resistance of extruded aluminium
- UAE's property development and construction market is a major consumer of aluminium extrusion products, as they are ideal for large constructions and buildings

# Aluminum Extrusion Products

## Value chain analysis



## Value proposition

- Aluminium is the largest UAE export after oil and gas, with 4% of global Aluminium production supplied by the UAE
- UAE ranked 16<sup>th</sup> globally in Ease of Doing Business (WB)
- UAE ranked #10 globally for world class infrastructure in (LPI)
- Strong logistics infrastructure – UAE has busiest port in MENA
- High quality of life attractive for skilled talent
- 100% foreign business ownership and low VAT (5%)
- Strong logistics infrastructure – UAE has busiest port in MENA

## Enablers

- Up to 80% project financing by Emirates Development Bank
- 2-year grace periods and low interest-rate loans for CAPEX, working capital, and supply chain financing
- Export credit and insurance via Etihad Credit Insurance and AD Exports
- Access to Free Trade Agreements with high-growth markets such as GCC, Arab countries, India, Israel, Indonesia, and others
- Customs exemptions for raw materials