



UNITED ARAB EMIRATES
MINISTRY OF INDUSTRY
& ADVANCED TECHNOLOGY

Industrial Investment Opportunities



Plastic Products

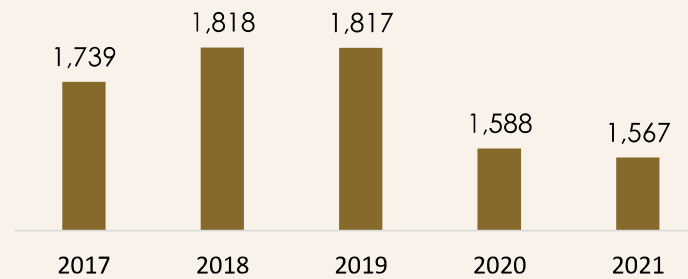
Plastic Products*

Products made out of different plastic polymers (e.g. propylene, styrene, acrylic) used in various applications such as insulation, waterproofing, construction and packaging

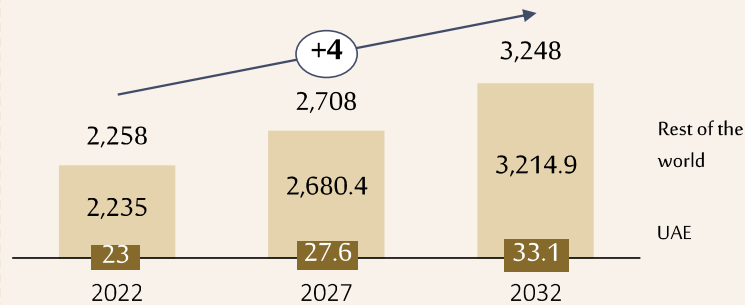
Investment case

- Setup a new production facility for end use plastic products, particularly those used in the packaging and construction sectors
- Investment size = AED 300 Mn
- Plant capacity = 120 KT per year
- Expected IRR = 18%
- NPV = AED 200 Mn

Imports to UAE 2017 – 2021 (Mn AED)



Global and UAE market size 2022 – 2032 (Bn AED)



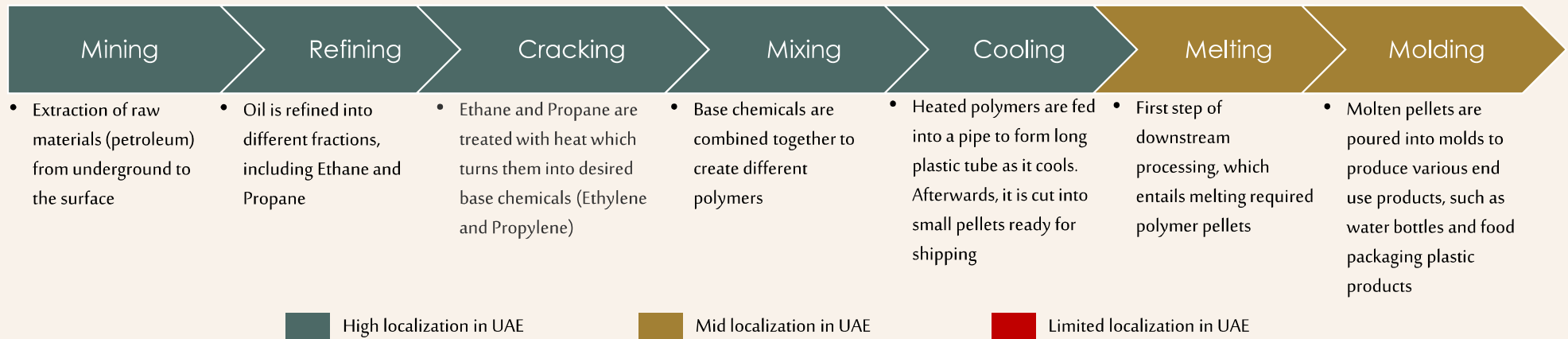
Global trends & demand drivers

- Demand for plastic products is highly driven by their increased application in the construction, automotive, and electrical and electronics industries
- New developments and advancements in the packaging industry are also driving the demand for various plastic products
- Plastic such as Polyethylene Terephthalate (PET) and Polycarbonates (PC) are increasingly being used in the consumer goods, appliances, toys and apparel
- Growing investments in the packaging industry in the UAE is expected to further increase local demand

*HS codes: 39173210, 39201000, 39202000, 39204290, 39204990, 39206200, 39232900, 39233000, 39235000, 39241010, 39241090

Plastic Products*

Value chain analysis



Value proposition

- Wide availability of required feedstock / polymers in the UAE
- UAE ranked 16th globally in Ease of Doing Business (WB)
- UAE ranked #10 globally for world class infrastructure in (LPI)
- Strong logistics infrastructure – UAE has busiest port in MENA
- High quality of life attractive for skilled talent
- 100% foreign business ownership and low VAT (5%)

Enablers

- Up to 80% project financing by Emirates Development Bank
- 2-year grace periods and low interest-rate loans for CAPEX, working capital, and supply chain financing
- Export credit and insurance via Etihad Credit Insurance and AD Exports
- Access to Free Trade Agreements with high-growth markets such as GCC, Arab countries, India, Israel, Indonesia, and others
- Customs exemptions for raw materials